# The Forest Service's National Partnership Office

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Managing by Network: Case Study August 21, 2012





### National Partnership Office



- "An Office to Foster Community Engagement and Public-Private Innovation"
- A resource for employees cultivating and building partnerships
- Provides policy direction and guidance at a national level

### National Partnership Office



- In FY 2011, nearly 8,000 grants were made with partners and \$664 million in Forest Service funds were matched with \$616 million from partners.
  - But, partnerships and collaboration leverage more than dollars and volunteer hours.
  - Actively working to capture that more nuanced data

 Relationships, accomplishing through the hands of others

### National Partnership Office The Vision

 Relationships, accomplishing through the hands of others

An Office of Enablers

Policies that enable

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- Policies that enable
  - Currently Crafting Donor Recognition Policy and Comprehensive Partnership Policy
  - Hoping to Reduce Barriers and Streamline the Partnership Process
  - Ultimately Clear up the Biggest Questions
     Surrounding Partnerships

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- Strategic alliances that foster outcomes

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- Youth and young adults, the next generation

### National Partnership Office An Office of Enablers

### Working Directly with Counterparts Outside DC

- Partnership Resource Center
- Grants and Agreements Guides
- Partnership Guide
- Ethics Guide
- Trainings
- Peer Learning Sessions



### National Partnership Office An Office of Enablers

### Peer Learning Sessions to Grow a Network

- Partnership Network Developing An Interconnected Web of Partnership Professionals
- In FY12 alone, the Network provided with trainings on nine different topics
  - Included Volunteer Management, Friends Groups,
     Ethics

### A Major Focus at the Washington Level

- National Public-Private Partnership Strategy
- R/S/A Strategies also developed

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 Area of interest is high-performance partnerships

What is a High-Performance Partnership?

- Engage multiple organizations, partners, volunteers, businesses, and others
- Encourage leveraging of resources toward a mutually beneficial outcome
- Secure significant financial investment from partners *or* significant on-the-ground accomplishments through partners

But High-Performance Partnerships Are More...

- Achieve objectives in the Agency's highpriority areas (water, restoration, etc.)
- Engage Executives throughout project
- Explore new approaches with non-traditional partners to achieve shared benefits (i.e., working with insurance companies to realize reductions in wildfire risk)

# National Partnership Office <a href="Public-Private Partnerships">Public-Private Partnerships</a>

#### America's Longleaf Restoration



- Broad conservation plan developed in 2000s
- Estimated that \$70 million invested in longleaf restoration on public and private lands
- Managed collaboratively via partnerships with states, universities, non-profits, and others

#### America's Longleaf Restoration



- Numerous partners in this landmark endeavor
  - US Department of Agriculture, Department of Defense, Department of the Interior, National Fish and Wildlife Foundation, The Nature Conservancy, National Wild Turkey Federation, and more

America's Longleaf Restoration: FY 2011



- USFS lands 495,000 acres
- Private lands 473,500 acres
- State forest lands 22,000 acres



Private

**USFS** 

State

# National Partnership Office My Personal Insights



#### Three Lessons Learned:

- Each and every partnership matters
- A breadth and depth of organizational capacity is necessary
- The partnership world is growing!

# The Forest Service's National Partnership Office

Questions?



