



1) Look back to move forward

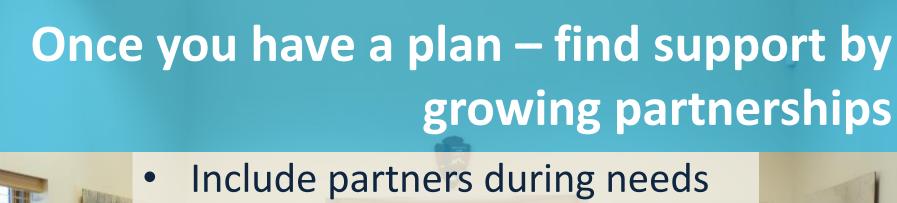
- Conduct an Education Needs Assessment
- Use findings to guide development of a strategy
- Foster support of park management, park staff and partners

2) Identify challenges and opportunities

- Limited staffing
- Inconsistency
- Programs do not identify with curriculum standards
- Bus funding is BIG issue for schools
- Wide range of demographics
- LOTS of potential!!!

3) Create achievable goals

- Overall theme of strategy Foster engagement, relevancy and stewardship with youth
- Develop a solution to the limited staffing challenge
- Identify partners and funding
- Create curriculum based programs with local schools
- Increase outreach 3x
- Build on larger NPS goals



- Include partners during needs assessment
- Seek partner input during strategic planning process
- Identify shared goals and how to leverage resources
- Ask the question What role do I play?

1) Think outside the box when identifying partners and leveraging resources















National Park Foundation...





C&O Canal Association



Founded in 1954

2) Don't underestimate the support partners bring to the table

- Funding
- 501c3 status
- Strengthens grant proposals
- Volunteers
- Contacts/Outreach in community
- Marketing
- Advocacy

Bring it full circle – C&O Canal Classrooms Corps



- A group of local educators, retired teachers, and professionals, recruited and trained to deliver curriculum programs to schools visiting the park
- Great example of a partnership between the park, partners, schools and local community!

1) Solved our biggest challenge – limited staffing

- How can we do less with more?
- Reduced FTE and limited seasonal positions
- Creates a flexible, scalable program to increase or decrease program delivery to meet school demands at various park locations

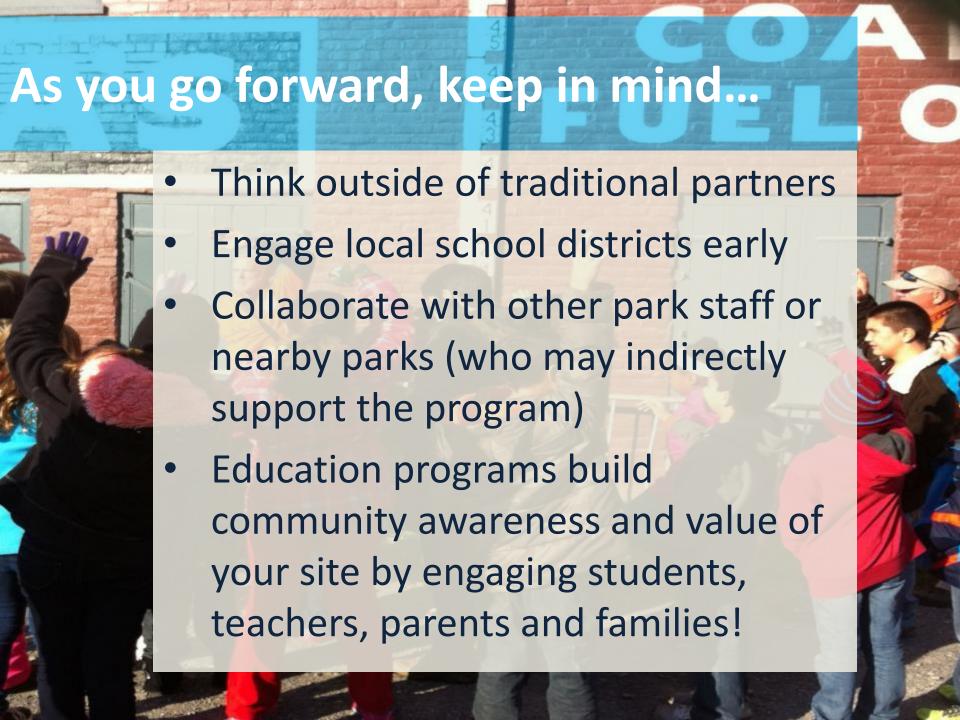
2) Immense benefits to local communities, park and program

- Experts on curriculum, classroom management, learning techniques and much more
- Creates in-roads with local school system and community
- Advocacy

3) Cost efficient, flexible and scalable

- Long-term investment in training of Canal Classroom teachers vs. seasonal staff and interns that offer no guarantee of returning year to year
- Scalable to meet the demand as the program grows to various park locations





Mapping Partnership Opportunities

- 1. Draw your park boundary or site.
- Label important features of your site. (Museum, hiking trail, overlook...)
- 3. Think about the surrounding community and include key items on your map. (Public and Municipal Buildings, Geologic and Water features, Historic sites...)
- 4. Now think about a project you are hoping to accomplish. In what way can the surrounding community be a partner in leveraging resources to meet a common goal. (Possible themes education programs, volunteer opportunities, service learning, digital media outreach...)

