

# LEARNING BY DOING

## THE BEGINNINGS OF A FRIENDS GROUP AT ARLINGTON HOUSE



# Meet the Site Manager





# A Brief History of Arlington House



# Transition to a National Park



- Established in 1933
- Historic Structures and Grounds
- Annual Visitation of 700,000\*





# A Park in Need of a Little Help



# Will You Be My Friend?



SAVE HISTORIC ARLINGTON HOUSE



Wayne Parks, First Chairman of  
Save Historic Arlington House, Inc  
April, 2010



# Save Historic Arlington House, Inc.

New Leadership and Direction - 2010

Temporary Agreement Signed - 2010  
\$100,000 Fundraising Limit

Save America's Treasures Grant - 2011  
\$290,000 Matching

National Park Foundation Grant - 2011  
\$30,000

# Bumps in the Road of Agreements

“Permanent” Agreement Process (2010-2013)

Issues with Intellectual Property and Liability

Used as Model Agreement for  
All New NPS Friends Agreements



# Fundraising Events



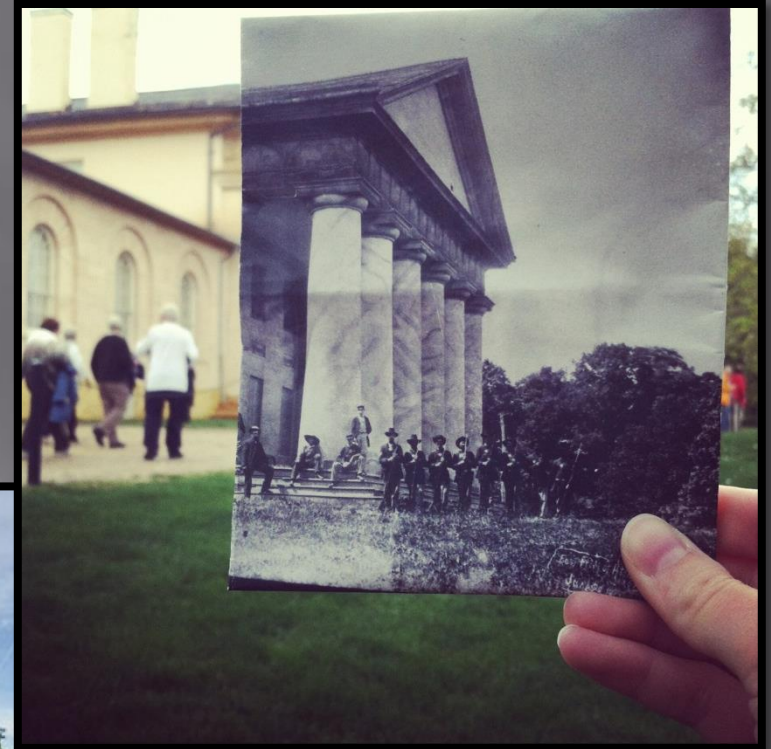
# Partners In Preservation Grant Competition

OF ALL OF THE BATTLES IN  
**WASHINGTON,**  
THIS IS THE ONE TO SEE.

**VOTE TODAY!**



[www.PartnersinPreservation.com](http://www.PartnersinPreservation.com)



# Best Practices in Managing Partnerships

- ▣ Don't Underestimate Your Partner's Potential
- ▣ Share Credit For Success, Even if it is Your Own
- ▣ Don't Be Afraid to Ask For Help




# Despite Past History Don't Underestimate Potential





# Sometimes, Let Others Take the Credit



member login ▶

Help Preserve Arlington House ▶ **DONATE TODAY**

**SAVE HISTORIC ARLINGTON HOUSE**


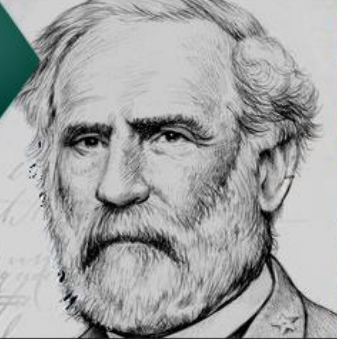
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**ONE HOUSE, MANY HISTORIES**  
Built to honor George Washington, the House is a Memorial for Reconciliation

**WOMEN AT ARLINGTON HOUSE**  
Women were the life of the estate, as mothers, daughters, wives and slaves...

**SLAVES & FREEDMEN**  
57 Mount Vernon slaves arrived with George Washington Parke Custis...

**HELP RESTORE AND PRESERVE THE HOUSE**  
Rooms, Surprises and Pieces of History...



...uthern States having laid down  
...orthern States having been  
...restoration of the country and  
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This room was first used as a parlor. Mrs. Lee converted it in 1862 for her own mobility. Her father, George Washington Parke Custis used it as a study. ▶ [click here for more](#)

*Save Historic Arlington House is a not-for-profit organization dedicated to the restoration, preservation and the advancement of research and educational activities related to Arlington House, the historic home of the families of George Washington Parke Custis and Robert E. Lee. ▶ [read more](#)*

Click the button below to join us in saving Arlington House!

**JOIN TODAY**

# Don't Be Afraid to Ask for Help





# Questions?

